



AFNIC Vendor Visit Request Template and Guidance



Company:

Company/Product Web address:

Representative(s): *Please list your main point of contact and others who would attend a visit or participate remotely; include titles and contact information.*

Desired Visit Date/Timeframe:

Product, system, or service:

Maturity: *Indicate if your product is commercially available, is conceptual, or is in development.*

Describe your market focus and what operational areas you focus on: *Tell us what your IT market focus is for your product or service. Don't simply tell us military or Air Force. Consider how industry analyst services categorize the IT market space. Highlight from the following or add "other" as appropriate.*

IT topic areas (no implied priority):

- Emerging Trends and Technologies
- Enterprise Architecture
- IT/Network/Asset Management
- IT Operations
- IT Services
- Mobile and Wireless Appliances
- Networking and Communications Equipment
- Networking and Communications Services
- PCs, Laptops and Handheld Devices
- Regulatory Compliance
- Security and Privacy
- Certification and Accreditation
- Servers and Storage
- Web Services
- Voice Systems
- Satellite Communication
- Encryption
- Airborne networking
- Space networking
- Internet Protocol version 6 (IPv6)
- Information Operations
- Business Intelligence
- Other -

Describe the subject of your proposed presentation:

Describe if there is an AF or DoD operational context for your presentation, product, system, or service: *Indicate if it is being used or considered for use in specific AF/DoD program, initiative, system, experiment, etc.*

Identify who you have already met with or talked with in AFNIC and/or other organizations.

Describe the proposed agenda for your presentation, e.g., traditional briefing or demo:

Describe your goal or desired outcome for the visit:

Identify any current contracts, competitions, or active proposals that you have pending with the Air Force:

Please acknowledge the following statement:

I acknowledge and agree that I and other company representatives will not provide any proprietary information, marked or unmarked, during the visit. The Government is not responsible for proprietary information and cannot hold it in confidence. By including this statement in this request, I agree to these conditions. **//INSERT YOUR NAME HERE//**

Please send this completed request along with slides and any supplemental documentation to afnic.xp.customersupport@us.af.mil. We will notify you within 10 business days of your visit acceptance or denial.